ECONOMIC DEVELOPMENT UPDATE

CITY COUNCIL REGULAR MEETING APRIL 8, 2019

ITEM 2.4



ECONOMIC DEVELOPMENT OUTREACH

- Developer Outreach
- Business Retention & Expansion
 - 3 Company Visits
 - Tesla Layoffs
 - Workforce Development & Innovation
 - SJC EDA Employment Training Contracts
 - Logistics Career Pathway
 - iHub San Joaquin





ECONOMIC DEVELOPMENT MARKETING

ICSC 2019 Monterey Conference & Deal Making

- Held March 6 8, 2019 Monterey, CA
- 1,300 Participants | 87 Exhibitors
- 8 Meetings Held Developers / Brokers / Retailers
- CALED Annual Training Conference
 - Held March 27 29, 2019 Anaheim, CA







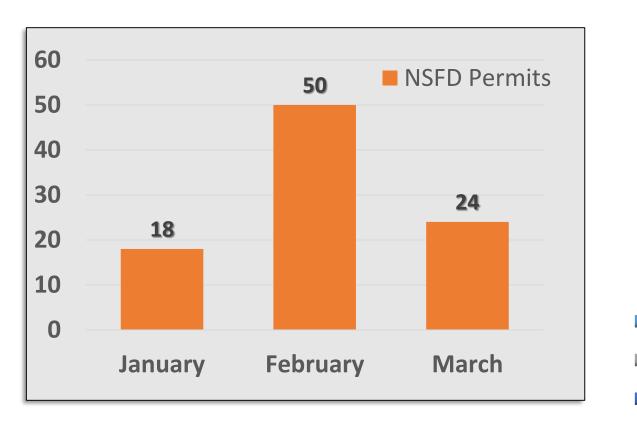
RETAIL UPDATE

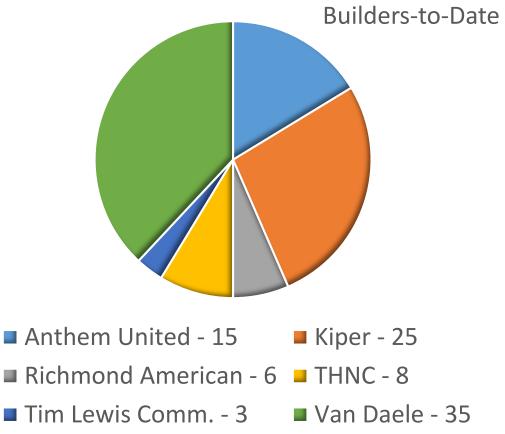
- Lathrop Market Place
 - \circ Starbucks
 - In-N-Out Burger
 - Major Tenant Interest
- Lathrop Towne Centre
 - Approved for 126ksf of Retail + Hotel
 - Actively Marketing for Tenants
- Other Commercial
 - $\,\circ\,$ Tru by Hilton
 - \circ Panda Express
 - $\,\circ\,$ Golden Valley Self Storage Under Review
 - $\,\circ\,$ Fairfield Inn approved by Planning Commission
 - $\,\circ\,$ Developer Interest at I 5 at Louise Avenue & Lathrop Road



RESIDENTIAL UPDATE

New Single Family Dwelling Unit Permits Issued – 1Q2019 = 92 • River Islands = 92





RESIDENTIAL UPDATE

- Towne Centre Apartments 146 Units
- Mossdale Landing Apartments 204 Units



INDUSTRIAL UPDATE

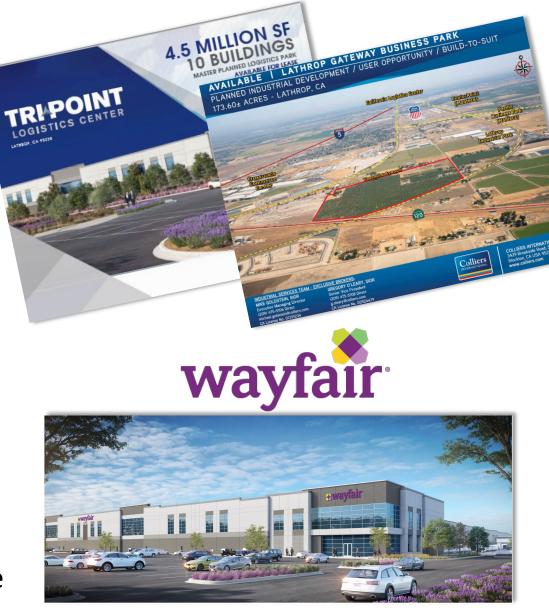
- TriPoint Logistics Center

 Wayfair Under Construction
 Planning Discussion for Building #2
- Lathrop Gateway

 Spec Buildings A & B 1 mil. SF
- Crossroads Commerce Center

 Tesla Under Construction
 ER Carpenter Building Tenant Interest
- North Crossroads Business Center

 Building # 2 In Planning Process
 Investor/Developer Interest in LBA North Site



LOOKING FOR A JOB? STARTING A NEW BUSINESS? NEED TRAINING?

Local Resources

- San Joaquin County WorkNet SJCWORKNET.ORG
- EDD CalJobs CALJOBS.CA.GOV
- Small Business Development Center
 DELTACOLLEGE.EDU/DEPARTMENT/SMALL-BUSINESS-DEVELOPMENT-CENTER