



ECONOMIC DEVELOPMENT UPDATE

CITY COUNCIL REGULAR MEETING
AUGUST 12, 2019

ITEM 2.1



ECONOMIC DEVELOPMENT MARKETING

- Industrial Asset Management Council – Spring Forum
- Business Facilities Magazine – Advertisement
- Business View Magazine – Editorial

BF BUSINESS FACILITIES
 THE SOURCE FOR CORPORATE SITE SELECTORS
 15th ANNUAL *Rankings* REPORT
 JULY 1 AUGUST 2019
 #BUSINESSFACILITIES

inganimpact

MAKING AN IMPACT
 CA ECONOMIC DEVELOPMENT
 2019 MEMBER DIRECTORY

Local Economic Developer Members (By Region)

<p>Shelley Burcham Economic Development Administrator City of Lathrop 390 Towne Centre Drive Lathrop, CA 95330 (209) 941-7221</p>	<p>Johanna Ferreira Management Analyst City of Manteca 1001 W. Center Street Manteca, CA 95337 209-456-8761</p>	<p>Janice Miller Assistant Economic Development Director City of Stockton 425 N. El Dorado St., 3rd Floor Stockton, CA 95202 209-937-8862</p>	<p>Midori Lichtwardt Assistant City Manager City of Tracy 333 Civic Center Plaza Tracy, CA 95376 209-831-6159</p>
<p>Don Small Economic Development Manager City of Manteca 1001 W. Center Street Manteca, CA 95337 209-456-8015</p>	<p>Kurt Wilson City Manager City of Stockton 425 N. El Dorado St., 3rd Floor Stockton, CA 95202 209-937-8810</p>	<p>Angelina Abella City of Stockton 425 N. El Dorado St., 3rd Floor Stockton, CA 95202 209-937-9059</p>	<p>Vanessa Carrara Economic Development Mgmt Analyst City of Tracy 333 Civic Center Plaza Tracy, CA 95376 209-831-6492</p>
<p>Randy Saffold Senior Management Analyst City of Manteca 1001 W. Center St. Manteca, CA 95337 209-456-8014</p>	<p>Nicole Snyder Economic Development Manager City of Stockton 425 N. El Dorado St., 3rd Floor Stockton, CA 95202 209-937-5659</p>	<p>Amanda Thomas Economic Development Analyst City of Stockton 425 N. El Dorado St., 3rd Floor Stockton, CA 95202 209-937-7569</p>	<p>Barbara Harb Economic Development Mgmt Analyst City of Tracy 333 Civic Center Plaza Tracy, CA 95376 209-831-6491</p>

For the Love of Lathrop... Get the FAQs!

Lathrop is a small city with a BIG presence.

The City of Lathrop is located 70 miles east of San Francisco and 55 miles south of Sacramento within the Northern San Joaquin Valley Mega-region. At the convergence of Interstate 5, Interstate 205 and Highway 120, the City of Lathrop is truly at the "crossroads of commerce."

FAST FACTS		
<p>Population 24,936</p>	<p>Median Home Sales Price \$452,700</p>	<p>Regional Workforce 1,000,000</p>
<p>Growth Rate 0.2%</p>	<p>New Industrial Space 10 MSF</p>	<p>Median HH Income \$73,094</p>

The City of Lathrop is growing. Come grow with us!
www.ci.lathrop.ca.us • EconDev@ci.lathrop.ca.us • 209.941.7220

Lathrop California
 A choice community

ECONOMIC DEVELOPMENT OUTREACH



Developer Meetings (5)

Community Meetings (17)

Business Retention & Expansion Visits (12)

Business Attraction Activities (38)



Retail				Office	Industrial		
Restaurant	Hotel	Goods/Srvc	Entertainment	Office	Logistics	Mfg	Srvc
9	2	8	4	1	9	4	1

RETAIL UPDATE

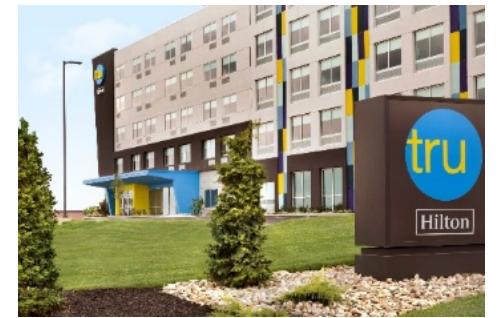
UNDER CONSTRUCTION!



COMING SOON!

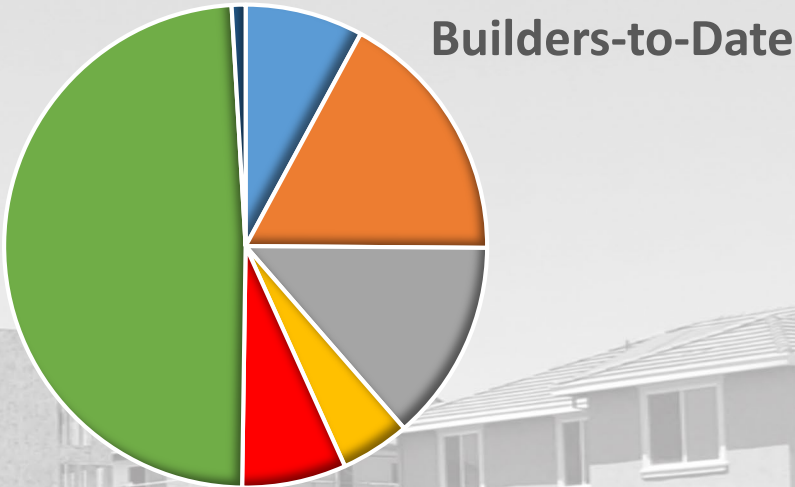
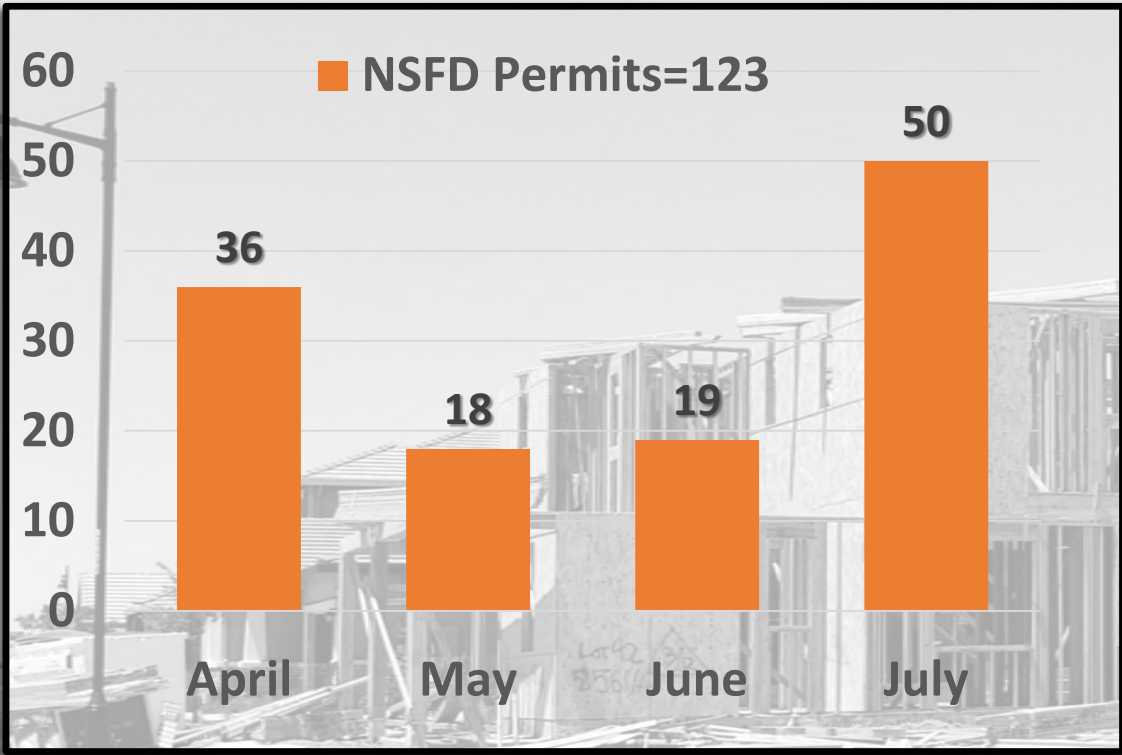


by HILTON™



RESIDENTIAL UPDATE

New Single Family Dwelling Unit Permits Issued – YTD* = 215



- Anthem United - 17
- Richmond American - 29
- Tim Lewis Comm. - 15
- Other - 2
- Kiper - 37
- THNC - 10
- Van Daele - 72

* YTD = January 1 – July 31, 2019

RESIDENTIAL UPDATE

APPROVED

- Stanford Crossings - Infrastructure
- Towne Centre Apartments – 146 Units
- Mossdale Landing Apartments – 204 Units



INDUSTRIAL UPDATE

- TriPoint Logistics Center
 - Wayfair – September 2019
- Phelan Lathrop Gateway
 - Spec Buildings A & B – 1 mil. SF
- Crossroads Commerce Center
 - Tesla – Complete
 - Planned Spec Bldgs. 320ksf & 189ksf
 - ER Carpenter Building – Tenant Interest
- North Crossroads Business Center
 - Building # 2 – In Planning Process
 - Investor/Developer Interest in LBA North Site



COMMUNITY UPDATE

STOCKTON METROPOLITAN AIRPORT



- **Allegiant Airlines** averages 100k passengers per year
 - Vegas (5 days per week)
 - Phoenix (3 days per week)
 - San Diego (Seasonal)
- **United Airlines** service starting August 16, 2019
 - Los Angeles International Airport LAX
 - Flights will be twice a day / seven days a week



**NOW
HIRING**

Source: www.indeed.com



SIMWON America Corp.



All company names are trademarks™ or registered® trademarks of their respective holders. Use of them does not imply any affiliation with or endorsement by them.

LOOKING FOR A JOB?

STARTING A NEW BUSINESS?

NEED TRAINING?

• **Local Resources**

- **San Joaquin County WorkNet**

SJCWORKNET.ORG

- **EDD CalJobs**

CALJOBS.CA.GOV

- **Small Business Development Center**

DELTACOLLEGE.EDU/DEPARTMENT/SMALL-BUSINESS-DEVELOPMENT-CENTER